





Dear students.

Are you looking to experience the undeniable energy and vibrant culture of the famous City of Light, while discovering new inspiration and knowledge among your peers, faculty and community?

Congratulations! You are in the right place.

At PSB Paris School of Business, we welcome you to explore our programs and to join us in shaping the world's next generation of leaders in a truly international environment.

Join us on our state of the art campus for one of our short programs of business studies in beautiful Paris, and experience first hand the meaning of our core philosophy: "Acting beyond knowledge".

We look forward to seeing you soon here at PSB Paris School of Business.



Armand DERHY, Ph.D. Dean













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Founded in 1974, PSB Paris School of Business is a state-recognized European elite management school that combines academic excellence, international awareness, and professional experiences. A member of the Conference of Grande Écoles, EFMD and AACSB, the institution offers several programs: Undergraduate (International BBA), Graduate (AMBA accredited), and post-Graduate (MSc, MA, MBA, Executive DBA) as well as Study Abroad and Short Programs.

Located in a brand new and innovative cluster in Paris' 13<sup>th</sup> arrondissement, **PSB Paris School of Business hosts more than 3,000 students from 75 different countries**, and has more than 150 active educational partners worldwide, as well as up to 3,000 partner companies. In 2014, PSB Paris School of Business joined Campus Cluster Paris Innovation (CCPI), a new collaborative campus that aims to gather in one place the worlds of education, management, entrepreneurship, and the digital economy.

#### **PSB QUICK FACTS**



3,900 students currently enrolled

22% of students are international

**+100** different nationalities on campus

**250** incoming students annually in our exchange and study abroad program

**470** degree-seeking international students

**603** PSB students studying overseas on exchange or study abroad



**350** full time staff

100 permanent faculty

1 friendly and efficient International Office



12,800 alumni worldwide



### **#STUDY@PSB**

Apply for a two weeks short program at one of the most prestigious business schools in Paris, France and receive credit towards your degree. Study at PSB and live the magic of Paris!



Courses in English with a full load of studies worth 7.5 ECTS



**Short programs** in Luxury Brand Management and Doing Business & Entrepreneurship in Europe



Dedicated International Office supports you from the moment you apply to when you return home



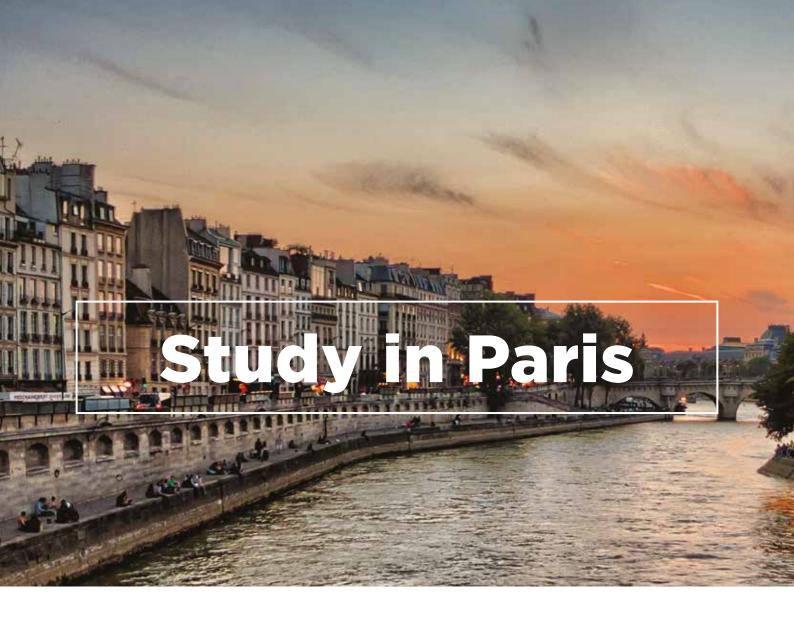
Ranked among the top 7,5% private business schools in Europe



Paris ranked #1 QS best student cities for the last 4 years



Campus in central Paris



Parisian locals and visitors have agreed for centuries on one thing: there's just no place in the world like the City of Light. Elaborately grand, yet warmly intimate; extravagantly elegant, yet simple in all the right ways; Paris is a city that continues to capture the hearts and minds of those who visit or live there. Paris has surprises around every corner. It's up to you to come discover it for yourself.

#### **ABOUT PARIS**







Student Population: 325,000



International Population: 335,000



Average Temperature: Winter 0-5°C, Summer 20-25°C



Transportation: International and domestic airports, subway, tramway, bus, train, bike and car sharing system.



Places of Worship: Paris has always been home to many religious groups.



#### As part of Campus Cluster Paris Innovation, PSB is conveniently located in downtown Paris

- **5 min** from Olympiades Subway station

Walk

- 10 min to the Seine river

Subway

- **15 min** from Gare de Lyon train station

- **20 min** to Bastille square

Bike

- **20 min** from Parc Montsouris / Cité Universitaire - **21 min** from the Eiffel Tower

Car

- **3 h** from London

**Eurostar** 



- Grab a Velib' from the public bikesharing service and take a ride on the Champs-Élysées from the Arc de Triomphe to the Place de la Concorde.
- Take a cruise on the Seine at night and understand firsthand why Paris is called "La ville lumiére", the City of Light.
- Climb the Iron lady, otherwise known as the one and only Eiffel Tower.
- Experience the music, sights, and emotions of a ballet performance at the majestic Opéra Garnier.
- Cheer for PSG, Paris's local football team, at Parc des Princes, the home stadium of the red and blue.
- Explore the "Puces de Saint-Ouen", the largest flea market in the world, and discover truly unique vintage items and antiques.

- Perfect your tan at "Paris Plage", when the city transforms the banks of the Seine River into artificial beaches each summer, complete with sand and palm trees.
  - 8 Shop til you drop at one of the Grands Magasins, Paris' classic high-end department stores famous for their extravagant architecture and decorations.
    - Get one-on-one with Paris' most famous and lovely celebrity, the Mona Lisa, at the Louvre, the most visited art museum in the world.
- 10 Take your time enjoying some French wine at a Parisian café, and learn to savor the unique French art de vivre.

# **Living in Paris**

#### **Accomodation**

PSB Paris School of Business is centrally located in Paris within the Campus Cluster Paris Innovation, and offers various accommodation options in the surrounding area. You can choose from public or private residences, shared furnished apartments, a homestay, or opting to find accommodation on your own.

#### **Student Residences**

#### • Cité Internationale Universitaire de Paris (CIUP)

The CIUP is a private foundation and the only student campus in Paris, whose 40 houses are home to 6,000 students. Located in the 14<sup>th</sup> district, this campus is made particularly unique by the fact that each house represents a country or a region of the world. More details at: ciup.fr/en/houses/applying-for-housing

#### Résidence Le Palatino

This brand new residence hall opened in 2015 in the 13<sup>th</sup> district. It's just 15 minutes away from Campus Cluster Paris Innovation. It offers fully furnished apartments with kitchenette (kitchen kit included) and private bathroom with rent ranging from 850€ to 1.200€.

More details at: loc-habitat.com/residence\_asfored\_paris\_le-palatino

#### Résidence The student Hotel

Residence The student Hotel is another brand new upscale residence. Located at La Défense, one of the most modern districts in Paris, it is about 45 minutes away from campus by public transport. It provides similar facilities as the above residence. More details at: https://www.thestudenthotel.com/paris/fr/

#### **Shared apartments**

#### Comfort of Home

Ifyou are interested in shared accommodation and wish to secure a place before your arrival, we recommend using Comfort of Home - Paris. This specialized agency is the European leader in study abroad accommodation. Their team will find you an authentic Parisian apartment, fully furnished and inside of the city so you can experience the authentic Parisian lifestyle. More details at: comfortsofparis.com

#### Studapart

Studapart is a private accommodation platform only to open enrolled PSB students. Domestic students who are scheduled to leave for their own study abroad experience can rent out their own flats on the platform, and incoming students can book flats in the same way. Studapart also lists private accommodations around the school.

#### **Living Costs**

**Living costs in Paris vary depending on your lifestyle and the type of accommodation you choose**, but luckily Paris has many options for making the most of any budget. There are many markets in the city where you can buy cheap, fresh food, as well as many free events, festivals, and activities for students. We recommend a budget of 1,000€ to 1,500€ for each month you plan to study in Paris. This includes the cost of accommodation. To get an idea of the cost of some common items in Paris, see the list here:

- Baguette: 0.80€
- Espresso coffee: 1.20€
- Packet of pasta: 0.80€
- Big mac menu: 7.95€
- Can of Coke: 1€
- Student movie ticket: around 8€
- Daily newspaper: 1-2€
- One-way subway ticket: 1.80€
- Monthly Pass Navigo: 75€
- One day Velib' (bike sharing) ticket: 1.70€ (includes unlimited free rides of 30min)
- A pint of beer: 5€

- A camembert: 1.50€
- A haircut: Women 40€ / Men 20€
- Doctor's appointment: 22€
- Lunch on campus: 5-7€
- Lunch outside campus: 10-15€

Prices provided as a guide only.







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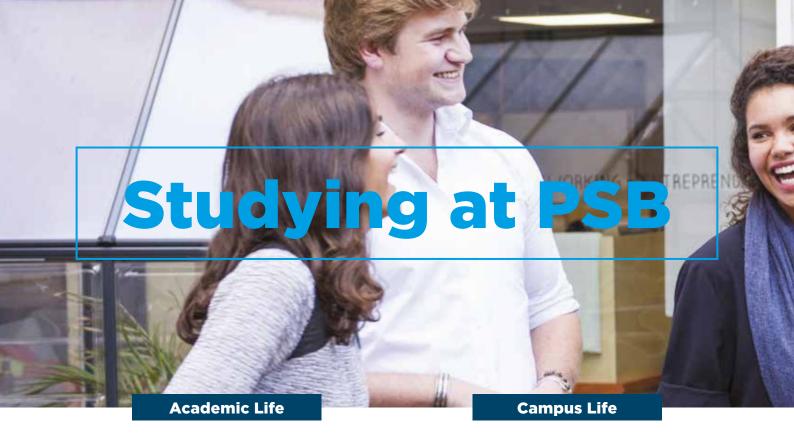
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You can study at PSB Paris School of Business for a short program at the Winter Session (January) or Summer Session (June/July). Successful completion of the program will allow you to gain a 7.5 ECTS certificate.

#### Certificate

You can obtain a Certificate in either Luxury Brand Management or Doing Business & Entrepreneurship in Europe. This represents a total of 48 hours of face to face teaching, in and out of the classroom.

#### **Modes of Study**

Depending on your chosen course, you will have the opportunity to participate in a range of dynamic learning and teaching environments. These may include lectures, workshops, tutorials, group work, internet challenge, case studies, practical sessions, discussion groups, external visits, and more.

#### **Assessment Methods**

Students will be asked to work in groups of 3 persons and will be required to write a 10 page report as well as a 30 minute oral presentation. Students will be assessed on the format (slides, presentation skills, timing, and professionalism) and the content (coherence between the diagnosis and the recommendations).

#### **Extranet**

The PSB portal provides all the information you need to stay updated and informed about your studies. It includes class schedules, learning resources, and links to a range of useful sites that will help you navigate your academic experience and needs.

PSB aims to create a warm, welcoming atmosphere on campus, where students truly feel at home. Through our dedicated staff and state-of-the-art facilities and services, PSB Paris School of Business strives to provide an exceptional experience for every student.

#### **Library and Study Spaces**

The Campus Cluster Paris Innovation library offers extensive resources for students, including books, journals, and other electronic resources.

#### **Food and Beverage**

PSB's campus offers two different on-site options for food and drinks: the cafeteria and the Anticafé. Here, you can enjoy a hot meal, refreshments, or a quick snack in comfortable seating areas, while relaxing, socializing with friends, holding meetings, or simply working quietly with a hot cup of coffee and your laptop.

#### **Students Clubs and Societies**

PSB students can make friends with students from all over the world by joining any of more than 20 student clubs and societies. Additionally, VIP (Very International People), the association dedicated to international students at PSB, frequently organizes events and entertainment activities for international students to hang out, meet new people, and have fun.

#### Staying Happy and Healthy

The staff at PSB's International Office is available to speak with students about any aspect of their studies and to provide academic counselling and support whenever needed.



# PSB Paris School of Business offers two short programs available to international students.



# Option 1: Doing Business & Entrepreneurship in Europe

The Doing Business & Entrepreneurship program in Europe program aims to develop essential skills for a career in management/entrepreneurship within Europe.

By the end of this program, students will:

- Gain important insights about the major challenges faced by European markets.
- Understand the context, characteristics, and best practices for doing business in Europe.
- Acquire important tools and skills for successfully building a startup.



#### **Option 2: Luxury Brand Management**

The Luxury Brand Management program comprises an in-depth, up-to-date study of the luxury industry.

By the end of this program, students will be able to:

- Be familiar with the unique characteristics of the luxury goods industry and the marketing strategies that it requires.
- Understand how value is created within the luxury sector and the role of value creation in the luxury business.
- Understand the major challenges faced by the luxury and prestige industries.

#### **Other Study Options at PSB**

PSB Paris School of Business also offers a one or two semester Study Abroad program as well as degree programs at both undergraduate and postgraduate levels, in French or English.

For more information on the full range of degree options currently available at PSB Paris School of Business, visit **psbedu.paris** 

# Short programs course outlines

#### **Option 1: Doing Business and Entrepreneurship in Europe**

In addition to following hands on academic lectures at PSB Paris School of Business, students enrolled within the PSB Short Program also have the opportunity to visit startup incubators, attend entrepreneur meet-ups and/or participate in a business challenge with the aim to understand the world of business and entrepreneurship in Europe.

Extracurricular activities to fully discover and experience Paris are also planned during the short program.

#### The Euro zone, current crisis and future of the EU

This course explores the changing role of the European Union on the global stage, and aims to familiarize students with the institutions and Europe's role in the world.

#### Intercultural Management

This course will focus on developing interpersonal communication, with a focus on identifying intercultural matters through listening skills and appropriate management strategies.

#### **Strategic Management in Europe**

This course will explore how to design and implement corporate- and business-level strategies. It is designed to be fully integrative, utilizing both theoretical concepts and real-world techniques.

#### **Entrepreneurship in Europe**

This course will allow students to get an overview of the European market as well as the business environment in each country to identify business trends and opportunities in Europe.

#### **Disruptive Business Models**

This course will use examples of unusual and creative business models to demonstrate the possible application of Blue Ocean Strategies, Freemium, or other models in the European market.

#### **Digital Business**

This course will focus on how e-commerce companies should be set up and managed to allow the company to achieve its strategic objectives. It also explores the opportunities, challenges, risks, and limitations of e-commerce.

#### **Innovation & New Product Development**

This course is designed to familiarize students with the principles and practices in the development, design, marketing, and introduction of new products and services.

#### Innovation & design workshop with Strate Design School

Immerse yourself in one of our Design Thinking workshops with Strate Design School a leading institution in the field of innovative design to let your creative juices begin to flow.

#### Out of class activities

Students from this program will have the opportunity to visit startup incubators, attend entrepreneur meet ups, participate in a business challenge but also attend some extracurricular activities to fully experience Paris.

#### **Option 2: Luxury Brand Management**

In addition to providing a focused and vocationally oriented education this PSB Short Program is enriched by company & concept store visits within the luxury industry to allow students to meet professionals and understand the world of Luxury Brand Management through experiential learning.

Extracurricular activities to fully discover and live the magic of Paris are also planned during the short program.

#### **Luxury Brand Concepts**

This course unveils the fascinating world of luxury, with its unique internal dynamics and mechanisms to help students understand luxury as a strategy — a different way of running a business and managing relationships with consumers.

#### **Geo-economics of the Luxury Industry**

This course aims to help students become familiar with the factors that influence the luxury industry all over the world in order to identify and anticipate future trends.

#### **Intercultural Issues in Luxury**

The class is designed to provide students with the tools to deal in an intercultural context, specifically in the luxury sector, and allow them to develop an understanding of the different dimensions of intercultural management.

#### **Luxury Marketing: Effective Brand Management**

This course introduces students to the opportunities and challenges of luxury goods marketing: best practices in reaching targeted customers, understanding and reaching the luxury consumer, etc.

#### **Luxury Industry & Digital Business**

This course focuses on digital business strategies, exploring the main strategies for running an e-commerce business. It explains how e-commerce businesses should be set up and managed in order for the company to achieve its strategic objectives with a focus on luxury industry.

#### **Merchandising & Art of Selling Luxury Products**

This course will highlight the evolution of the point-of-sale process to the current customer experience revolution, including factors such as the changing nature of modern technology, personal interaction, communication, and consumer demand.

#### Distribution in the Luxury Industry (site visits)

The course will explore some real-life examples of this trend, including Hermes concept stores; the La Grande Epicerie shop; Concept galerie-musée Baccarat; flagship store Louis Vuitton Champs-Elysées; Galerie Lafayettes; and many more.

#### **Brand Innovation & New Product Strategy**

This course is designed to familiarize students with the principles and practices in the development, design, marketing and introduction of new products and services, and will also explore disruptive business models in the luxury sector.

# The Business of Fashion in collaboration with the Marangoni Institute

Developing management skills for a fashion business plan, analyzing competitor's scenario, understanding the luxury brands structure and developing selling capacity: these are some of the important tools participants will study during the workshop with Marangoni Institute.

This is a non-exhaustive list subject to change without notice.

Visit **psbedu.paris/en/programs/short-programs** for up to date course outlines..

Eligibility for enrollment in individual units will be determined based on prerequisite selection criteria and previous studies.

# How to apply?

#### Dates:

- Winter Session: starting the 2<sup>nd</sup> week of January for two weeks \*
- Summer Session: starting the last Monday of June for 2 weeks \*

Total classroom time: 48 hours

**ECTS**: 7.5

Language of Instruction: English

Academic requirements: 1 year of business studies at undergraduate level or 2 years of non-

business-related studies at undergraduate level.

Language requirements: English B2

**Application deadline:** 

- Winter Session: November 30

- Summer Session: May 30

#### **PSB Short Program Application Process**

## 1 Acknowledgement

Get in touch with PSB's International Office to notify your desire to enroll for a PSB Short Program. Make sure to check the PSB Short Program content to confirm it matches with your home university's academic requirements in order to gain credits back home.

### 2 Application

Upon confirmation of your eligibility by PSB's International Office, you will receive an email with a link to complete PSB's Short Program Online Application. You will need to complete the application and upload the following documents (PDF file only):

- One Passport-Size Photograph
- Most Recent Academic Transcripts of Records
- English proficiency (non-native only)
- Passport or Identity Card
- Confirmation of International Health Insurance for the Length of your Stay in Paris

## 3 Acceptance

Upon receipt of your application and required documents, PSB International Office will process the documentation. You will receive an e-mail when formally admitted to the university including a letter of acceptance, as well as an invoice for tuition fees payment.

## 4 Pre-departure

Admitted students will start receiving information regarding their stay at PSB via email and/or through Extranet.

## **5** Payment

Eligible students will need to pay their tuition fee up to 2 weeks before the start of the program to confirm admission for the selected PSB Short Program.

<sup>\*</sup> For more information about our tution fees: www.psbedu.paris/en/admissions/tuition-fees. Please consult our website for exact start and end dates to short programs: https://www.psbedu.paris/en/programs/short-programs.





Ayaka W. Japan

« I met a lot of wonderful people and had an amazing experience here in PSB. I was able to take courses which are not offered in Japan. The class atmosphere and way of teaching fascinated me a lot. Besides, since students come from all over the world, they helped me increase my knowledge of different cultures and different perspectives. I enjoyed hanging out with them in Paris which is one of the best student's city! »



K.C. USA

« Studying at PSB Paris School of Business was absolutely amazing and I would do it again in a heartbeat. What I loved was that all the professors had real world experience on top of their degrees, so they were able to help us take the concepts we learned in class and apply that to the real world. They also challenged us to not be the smartest person to ever live but to just strive to think differently than the person next to us. I loved my time there and am sad it's over. >>>



Alexander R. England

« In its entirety, the time I spent at PSB Paris School of Business was enjoyable. Although the course was of a serious nature, the professors did a wonderful job of lightening the atmosphere and I was able to gain what I believe to be a thorough knowledge of Luxury and the Luxury Industry. The staff were all incredibly helpful and I would like to extend a thank you to all those who were involved in putting together the program and all of the accommodations that went along with it »

#### **Further Information**

#### psbedu.paris/en/programs/short-programs

E-mail: international@psbedu.paris • Phone: + 33 (0)1 55 25 69 55



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01/17 • ESGCV-PSB SAS, a French simplified joint-stock company with a capital of €13.267.469, listed in the Paris RCS Trade Register under number 752 - 535 476, with headquarters at 35 avenue Philippe Auguste - 75011 Paris - France